



Mr. Fred Schwarzmann:

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This is a quick letter about a new product that my A.L. Wilson representative, Jeff Schwarz, gave me to try. Your TarGo EF is truly amazing. I have tried many different spotting chemicals and rarely do they live up to my expectations. The lack of an odor was the biggest selling point for my spotters and myself, but the end result is what my customers (and I) not only expect but also demand. It has replaced other less effective chemicals for my plant's dry-side spotting, because of the results that we have been able to achieve. The ability to remove a wide variety of stains without objectionable rings or color loss has allowed me to reduce the garments that have to be re-run. This is a huge asset for my plant, allowing me to both increase quality and productivity. This product keeps my customers coming back. I just wanted you to hear a positive compliment, because generally all we usually hear are the negatives. Thank you for your time, and for a wonderful new product that I will continue to use.

A handwritten signature in black ink that reads "James Black". The signature is stylized with a large, sweeping "J" and "B".

James Black

Production Manager
Burke Cleaners
Loveland, Colorado